



THE ASSISTANT SECRETARY OF THE NAVY
Research Development and Acquisition
1000 Navy Pentagon
Washington DC 20350-1000

AUG 29 1997

MEMORANDUM FOR DISTRIBUTION

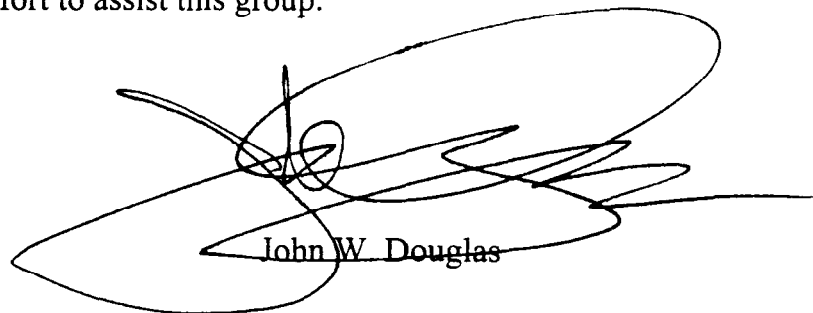
Subj: INDUSTRY-GOVERNMENT PARTNERING WORKING GROUP

Industry-Government Partnering is critical to achieving the goals of Acquisition Reform. The acquisition team of today must spread across functional and government-industry boundaries to achieve success.

Though our Integrated Product Teams (IPTs) are demonstrating the value of this approach, we have not yet translated our articulated strategy on partnering into practical terms. To this end, I am creating a working group that will focus on specific policies and procedures that the DoN infrastructure can affect, and look for opportunities to strengthen our industry-government relationships. Representatives from across the Navy-Marine Corps acquisition team, including the Office of General Counsel and field activities as well as representatives from the Defense Logistics Agency and Industry, will participate with us in this important work.

This Industry-Government Study will be led by Sandy Medlin, a member of our Government-Industry Acquisition Reform Team, who can be reached at (703)602-0136. The working group will be jointly chaired by the Acquisition Business Management and Office of General Counsel.

Over the next six months, this team will be contacting members of the acquisition workforce for our thoughts and experiences. If you are contacted, please make every effort to assist this group.

A large, stylized handwritten signature in black ink, which appears to read "John W. Douglas".

John W. Douglas

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